

Solicitation Types Advantages and Disadvantages

Type of Solicitation	Advantages	Disadvantages
Line Item Bid	<ul style="list-style-type: none"> ■ Best price for an individual item 	<ul style="list-style-type: none"> ■ Many suppliers ■ Need to remember what products are purchased from each supplier ■ Vendor may only be awarded one item ■ May not be able to meet distributor minimums for deliveries ■ May limit the number of responding vendors ■ May actually cost you more in the long run
Market Basket/ Product Groupings Solicitation	<ul style="list-style-type: none"> ■ Allows more vendors ■ Volumes for the entire lot tend to be large so pricing is strong ■ Limits the total number of suppliers to a manageable level ■ Provides opportunity to purchase specialty items 	<ul style="list-style-type: none"> ■ Some suppliers may not be able to supply all the items in a lot. ■ Some lots may not be a large enough volume to warrant sufficient competition.
Prime Vendor (All or Nothing)	<ul style="list-style-type: none"> ■ District only deals with one supplier ■ Orders are placed, delivered, and invoiced with one supplier 	<ul style="list-style-type: none"> ■ Some items may cost more since they are mixed together with the calculations for all products. ■ May limit the number of responding vendors ■ May limit the availability of specific brands